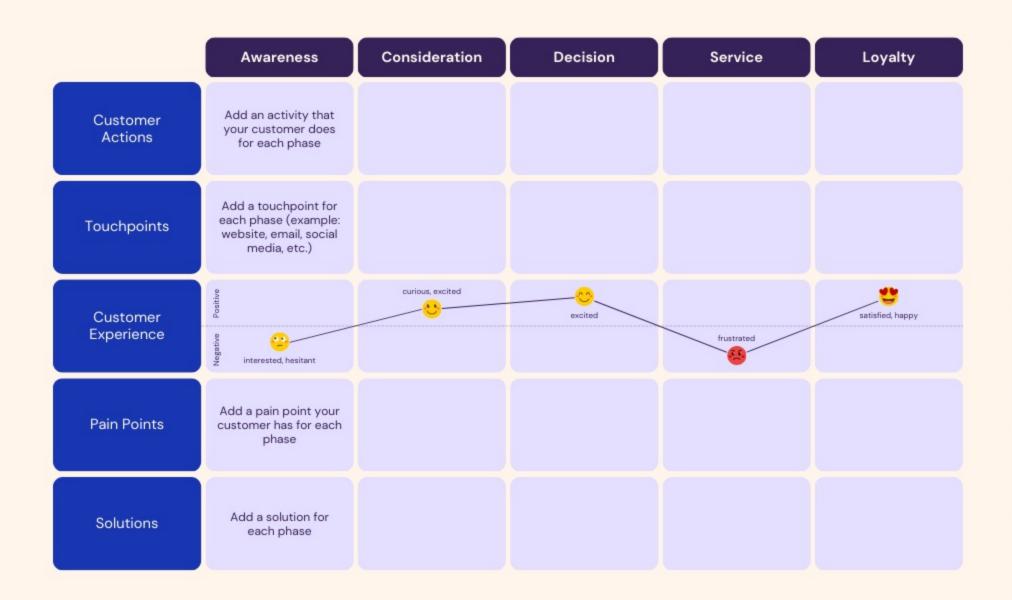


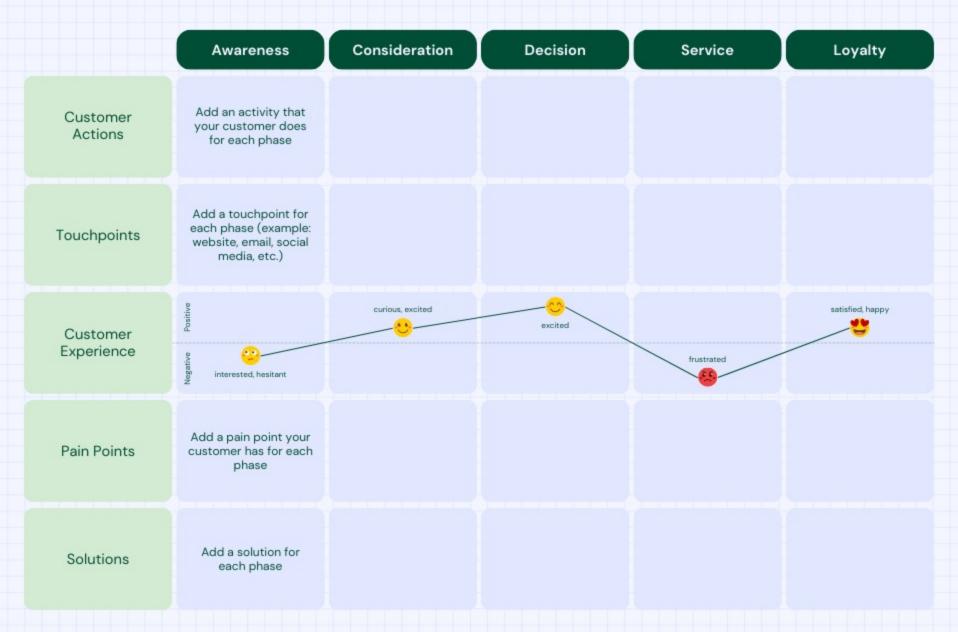
	Awareness	Consideration	Decision	Service	Loyalty
Customer Actions	Add an activity that your customer does for each phase				
Customer Actions	Add a touchpoint for each phase (example: website, email, social media, etc.)				
Customer Actions	ositive of interested, hesitant	curious, excited	excited	frustrated	satisfied, happy
Customer Actions	Add a pain point your customer has for each phase				
Customer Actions	Add a solution for each phase				

# CUSTOMER JOURNEY MAP

date

	Awareness	Consideration	Decision	Service	Loyalty
Touchpoint					
Customer Actions					
Pain Point					
Customer Experience	***	<u>^^</u>		<u> </u>	<u></u>
Solution					





Awareness	Consideration	Decision	Service	Loyalty
Phase #1	Phase #2	Phase #3	Phase #4	Phase #5
Customer Action  Add an activity that your customer does for each phase	Customer Action	Customer Action	Customer Action	Customer Action
dd a touchpoint for each phase (example: website, email, social media, etc.)	Touchpoints	Touchpoints	Touchpoints	Touchpoints
Emotions Interested, hesitant	Emotions	Emotions	Emotions	Emotions
Pain Points  Add a pain point your customer has for each phase	Pain Points	Pain Points	Pain Points	Pain Points
Solutions  Add a solution for each phase	Solutions	Solutions	Solutions	Solutions

1 Awareness	2 Consideration	3 Decision	4 Service	5 Loyalty
Customer Action  Add an activity that your customer does for each phase	Customer Action	<ul><li>Customer Action</li></ul>	Customer Action	Customer Action
Touchpoints  Add a touchpoint for each phase (example: website, email, social media, etc.)	Touchpoints	Touchpoints	Touchpoints	Touchpoints
Emotions Interested, hesitant	Emotions	Emotions	Emotions	Emotions
Pain Points  Add a pain point your customer has for each phase	Pain Points	Pain Points	Pain Points	Pain Points
Solutions  Add a solution for each phase	Solutions	Solutions	Solutions	Solutions